

GRRP "How To" Series for Awardees:

How to Close a GRRP Elements Award

Presented by:

HUD's Office of Recapitalization

Liane Houseknecht Contractor) Ally Jevens (Contractor)

April 2, 2024











RECORDING

- Webinar is being recorded
- Will be posted to the GRRP YouTube channel is 1-2 weeks

QUESTIONS

- Please remain on mute during the webinar
- If you submitted a question when you registered, we will answer it at the end
- Please hold new questions to the end
- If we run out of time, email your GLS or grrp@hud.gov





Overview of the Elements Award

Your HUD GRRP Closing Team

Elements Award Closing Process

Key Documents

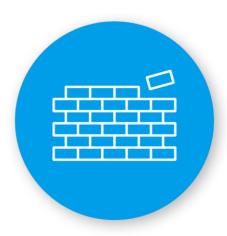
Tips for a Smooth Closing



Elements Award Refresh

rocilianco in Owner driven

- Designed to enhance efficiency and climate resilience in Owner-driven recapitalization event
- Owners selected Eligible Elements Investments from prescribed list in NOFO
- □ Modest awards (\$750,000 max) in the form of a grant or surplus cash loan
- Award goes straight to "closing" process meant to be able to move fast



What is a GRRP Elements Award Closing?

➢GRRP Award Closing will be concurrent with the closing of other financing (typically)

Execution of the GRRP Closing Documents and recording of the GRRP Use Agreement

- Each cohort has its own closing checklist / list of required documents.
- Latest version of checklist available on hud.gov/grrp and from your GLS
- > No GRRP award money is disbursed at the closing
 - Draw request process based on draw schedule submitted with draft closing package
 - First draw request can be submitted ~30 days after closing (upon receipt and HUD approval
 of Final Closing Docket)

Elements Award Closing: Your HUD GRRP Team

HUD's Office of Recapitalization



GRRP "Grant and Loan Specialist" or "GLS"

Your Primary Point of Contact & HUD coordinator for all things GRRP! HUD's Office of General Counsel



HUD Field Counsel

Performs the legal review of your draft closing package If applicable: Performs concurrent reviews/approvals required as part of larger recapitalization event

Assigned HUD Account

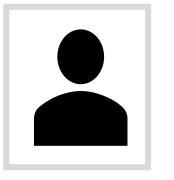
Executive

HUD's local

Multifamily Field

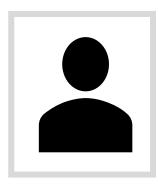
Office

HUD's Office of Production



FHA Underwriter and FHA Closing Coordinator

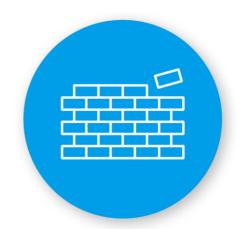
If applicable: Performs concurrent FHA review + closing Other HUD Offices?



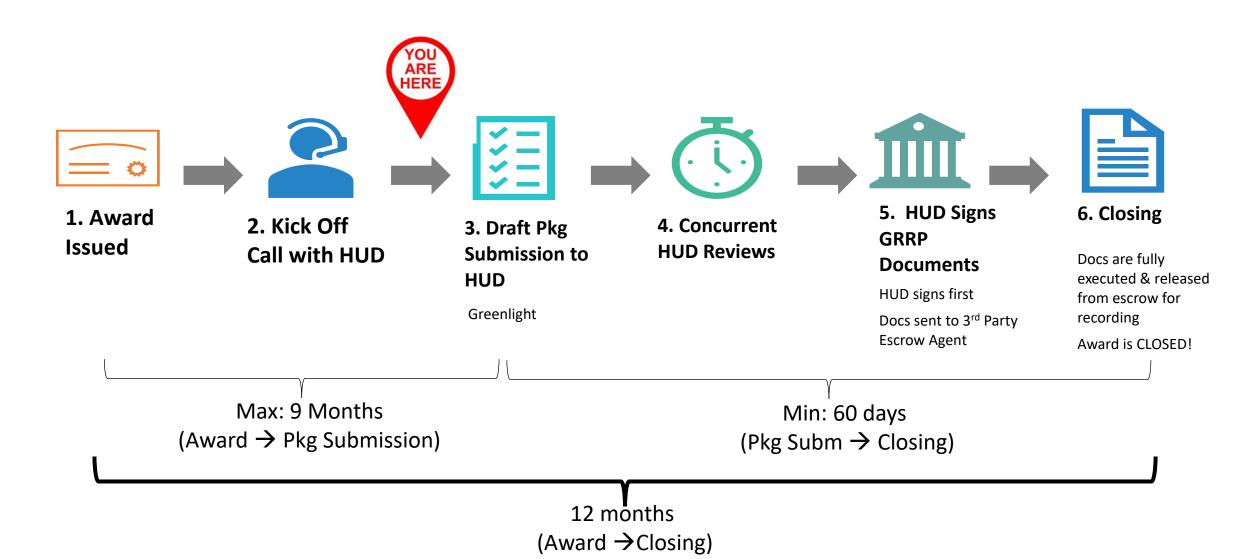
Depending on your recapitalization event, other HUD offices might be involved / coordinated with



Elements Award Closing Process: Step by Step



GRRP Elements Award Closing Process

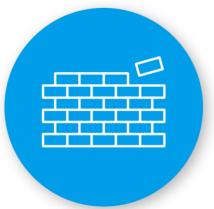


- Countersign your award letter within 30 days of issuance
- Page 1 of Award letter shows the name & contact information of your assigned GLS
- □ Issue the Resident Notification of Award within 30 days of issuance
- □ If you haven't held a resident meeting about the recapitalization event within the preceding 6 months, conduct a resident meeting
- Login to Greenlight

More information on Resident Engagement: See Section 8 of the GRRP Notice More information on Greenlight: <u>www.hud.gov/grrp</u> > "How to Use Greenlight for Elements Awardees" webinar recording

Step 2: GRRP Award Kick Off Call

- □ Attend the "Kick Off Call" with your GLS and other HUD parties
 - Your GLS will invite your assigned HUD Multifamily Account Executive from your local field office
 - □ If your recapitalization event involves other HUD offices, such as FHA/Production, let your GLS know so other HUD parties can be included
- Come prepared with questions and information on your desired closing timeline and any financing deadlines that are driving closing



- Review Elements Closing Checklist and prepare the documents
- Not all documents will apply to every Awardee; note Grant v. Loan
- Download copies of draft HUD forms and templates from <u>www.hud.gov/grrp</u> > Elements web page > scroll to "GRRP Closing Documents" section

Closing Checklist: Elements Award

No.	Document Name	Additional Information/Instructions	Included?
	Return the fully executed	commitment letter electronically to HUD within 30-days of Av	vard:
1	Elements Award Commitment Letter	Fully executed version with all attachments must be returned to HUD electronically within 30 days of the Award Date, unless otherwise extended by HUD.	□Yes □No
The		ocuments should be submitted to HUD no later than 9 months j east 60 days in advance of the desired closing date:	following the Award
2	Closing Contact List	Provide names and contact information for parties that will be involved in the GRRP closing process. This should also include contact information for a third party who will be serving as the escrow agent for purposes of the GRRP closing.	□Yes □No
3	Proposed assignment of the Elements Award Commitment Letter (if applicable)	If the awardee is proposing to assign the fully executed Elements Award Commitment letter to a different entity as part of the GRRP award closing process, include a draft assignment.	□Yes □No □N/A
4	GRRP Use Agreement	Use HUD-provided form	□Yes □No
5	Agreement(s) to Subordinate to the GRRP Use Agreement	Required for all existing or proposed financing liens. HUD- provided template available.	□Yes □No □N/A
6	GRRP Grant Agreement OR GRRP Surplus Cash Loan Agreement	Use HUD-provided form.	□Yes □No
7	Surplus Cash Loans only: GRRP Mortgage & Security Instrument	Use HUD-provided form. State-specific provisions and/or addenda may be required.	□Yes □No □N/A
8	Surplus Cash Loans only: GRRP Surplus Cash Note	Use HUD-provided form.	□Yes □No □N/A
9	Surplus Cash Loans only: Uniform Commercial Code (UCC) Financing Statements (State & County)		□Yes I N/A
10	Evidence of Title (Deed or Ground Lease)		ΩYe

Be mindful of items requiring longer lead times:

- ✓ Environmental Review submission in HEROS (required) & satisfaction of any required mitigations before closing
- ✓ Local HUD Multifamily Field Office approvals related to larger recapitalization action (if applicable). Examples:
 - > 2530s/APPS for new Owner or Management Agent
 - Bifurcations
 - Transfer of Physical Asset (TPA)
 - Pass Through leases

✓ Professional utility study if requesting GRRP Shared Savings Retainer (if appliable)

In addition to uploading the required documents, there are two Greenlight tabs you must complete:

- ✓ Input the project's final Sources & Uses
- ✓ Input the project's operating pro forma

□ Your GLS will review the S&U and Operating Proforma against the GRRP Notice Financial Thresholds to ensure compliance

Be prepared to explain any significant changes between GRRP Application & the Greenlight submission



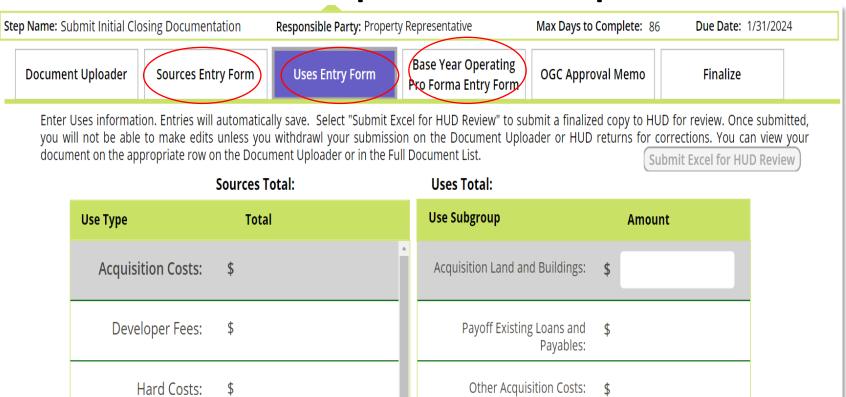
A More information GRRP Financial Thresholds: See Exhibit B of the GRRP Notice

Relocation Costs:

\$



In addition to the "Document Uploader" – complete these tabs:





Mark your draft package as ready for HUD review by clicking 'Complete' on the Finalize tab in Greenlight!

Step Name: Submit Initial Closing Documentation		Responsible Party: Property Representative		Max Days to Complete: 86	Due Date: 1/31/2024	
Document Uploader Sources	Entry Form U	ses Entry Form	Base Year Operating Pro Forma Entry Form	OGC Approval Memo	Finalize	
Property Representative You may use the Save bu	Complete					

Step 4: Concurrent HUD Reviews

Allow for at least 60 days between draft package submission and desired closing date

- □ Concurrent HUD reviews of draft closing package submission
 - Program review conducted by GLS
 - Legal review conducted by HUD field counsel
 - IF APPLICABLE: Other HUD Multifamily Approval submissions should be progressing toward approval at this time
- Be responsive to GLS and HUD field counsel comments / questions and submit revised documents via Greenlight as needed
- Multiple rounds of back & forth until all documents are in final form



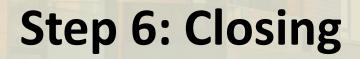
Step 5: GRRP Document Signing

Occurs once Program (GLS) and Legal (HUD field counsel) reviews are finalized and all docs are in final form

HUD signs first

- □ HUD will execute, notarize & mail:
 - GRRP Use Agreement \rightarrow FedEx \rightarrow Owner Identified Third Party Escrow Agent
- □ HUD will electronically sign & email to Third Party Escrow Agent:
 - □ GRRP Grant or Loan Agreement
 - □ HAP Addendum for Financial Reporting
 - □ HAP Addendum for GRRP Shared Savings Retainer (if applicable)
 - □ Assignment & Assumption of Award Letter (if applicable)
 - □ GRRP Closing Escrow Instructions Letter







- Must occur within 12 months of award date
- □ Typically, GRRP Award Closing would happen in conjunction with larger recapitalization financial closing
- □ All GRRP Documents are held by third party escrow agent until all signatures have been collected & all conditions of HUD's GRRP Closing Escrow Letter have been satisfied
- □ Once closing has occurred, notify GLS via email





1. Upload "3 Day Docs" to Greenlight 2. Mail original, executed GRRP Note to HUD

(Surplus Cash awardees only)

3. Submit Final Closing Docket to Greenlight

More informa

More information on these post-closing steps can be found on the last page of the Elements Closing Checklist

1) Upload "3 Day Docs" to Greenlight

- □ Within 3 days of closing
- Documents identified in your GRRP Closing Escrow Instructions letter
 - Fully executed, recorded GRRP Use Agreement (upload once available we realize some localities take longer than 3 days)
 - □ Fully executed GRRP Grant or Loan Agreement with all exhibits
 - Fully executed HAP Addendums (Financial Reporting & Shared Savings Retainer, as applicable)
 - □ Fully executed GRRP Surplus Cash Note (Loans only)
 - □ Fully executed, recorded GRRP Surplus Cash Mortgage (Loans only)





2) Mail a copy of the original, executed note to HUD (Surplus Cash awardees only)

U.S. Department of Housing & Urban Development ATTN: Roger St. Paul 451 7th Street, SW Room 6230 Washington, DC 20410

> HUD will confirm receipt via email.



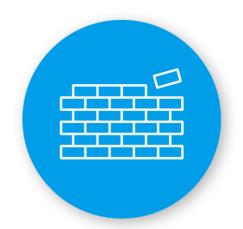
3) Upload the Final Closing Docket to Greenlight

- □Upload copies of all final, fully executed documents to Greenlight ("Final Closing Docket" submission
- Due within 30 days of closing
- □ Final, executed, recorded (where applicable) versions of all documents submitted with the draft closing package
- □ Final Closing Docket must be submitted and "accepted" by HUD prior to first draw request





Elements Award Closing: Key Documents



GRRP Elements HUD Forms + Templates

- Visit https://www.hud.gov/GRRP/elements
- HUD Forms are still going through PRA Process and thus are subject to change
- Check date on web page & version date in document footers to make sure you have the latest version

Elements: Surplus Cash Loan Agreement <i>(3/14/2024)</i>
Elements: Surplus Cash Mortgage Agreement (3/14/2024)
Elements: Surplus Cash Note (3/14/2024)
Elements: Grant Agreement (3/14/2024)
Elements: Closing Checklist (3/14/2024)
Elements: Consolidated Owner Certification Checklist (3/11/2024)
All Cohorts: GRRP Certification and Assurances (3/11/2024)
All Cohorts: Consent from existing lenders/lien holders for property to participate in GRRP (3/11/2024)
All Cohorts: Addendum to Project-Based Housing Assistance Payments Contract for GRRP (3/11/2024)
All Cohorts: Owner's Counsel Opinion (3/12/2024)
All Cohorts: Agreement to Subordinate to GRRP Use Agreements (3/11/2024)
All Cohorts: GRRP Use Agreement (3/11/2024)

 Most closing documents on the closing checklist are produced by the Owner / Outside Counsel and are not HUD forms/templates

GRRP Use Agreement (HUD Form)



OMB Approval XXXX-XXXX (Exp. X/XX/XXXXX)

PROJECT NAME: PROJECT LOCATION: IREMS NUMBER: GRRP AWARD NUMBER:

GREEN AND RESILIENT RETROFIT PROGRAM USE AGREEMENT

THIS USE AGREEMENT (this "Agreement") is made, as of ______ by and between ______, a _______{limited/general partnership/ corporation} (the "Owner"), and the United States Department of Housing and Urban Development, acting by and through the Secretary, his or her successors, assigns or designates (hereinafter called "HUD" or "Secretary").

RECITALS:

A. WHEREAS, the Owner is the [fee owner of <u>OR</u> holder of a leasehold interest in] that certain real property located in the {*City/Town/Village*} of _______, in the County of _______, in the {*State/Commonwealth*} of _______, as more particularly described in <u>Exhibit A</u> (the "Real Property"), upon which is located improvements commonly known as _______ (the "Project") and, together with the Real Property (the "Property"). The Project contains [____] dwelling units, of which [____] dwelling units (the "Assisted Units") are subject to an Assistance Contract (as defined below), as the same may be renewed, amended or replaced from time to time.

B. [Option 1] [PBRA HAP] WHEREAS, the Property receives project-based Housing Assistance Payments through Section 8 Contract No. ________ entered into by the Owner, or a predecessor in interest, for _______ units, dated _______, ____, under Section 8 of the United States Housing Act of 1937, 42 U.S.C. § 1437f (the "Assistance Contract").

B. [Option 2][811 PRAC] WHEREAS, The Property receives project-based Project Rental Assistance Payments through No. ______ entered into by the Owner, or a predecessor in interest, for ______ units, dated ______, ___, under 42 U.S.C. § 8013(d)(2) (the "Assistance Contract").

B. [Option 3][202 PRAC] WHEREAS, the Property receives project-based Project Rental Assistance Payments through No. _______entered into by the Owner, or a predecessor in interest, for ______ units, dated _______, under 12 U.S.C. § 1701q(c)(2) (the "Assistance Contract"). > When is it required? Always

- Who prepares it? Owner's team prepares using HUDprovided form
- Signatures: HUD signs first, then Awardee
- > Notarized & recorded superior to other financial liens
- > Key Provisions:
 - Extends the project's affordability period; longer of 25 years (grants) of 15 years (loans) or 5 years beyond any existing affordability use restriction running in HUD's favor
 - Owner must renew assistance contract during term
 - Survives foreclosure/bankruptcy
 - Default provisions if Owner is out of compliance with GRRP

GRRP Grant Agreement or Surplus Cash Loan Agreement (HUD Forms)



- When is it required? Always pick appropriate Agreement based on award type (Grant or Surplus Cash Loan)
- Who prepares it? Owner's team prepares using HUD-provided form
- Signatures: Electronic; HUD signs first, then Awardee
- Exhibits include:
 - Legal Description
 - Elements Investments
 - Draw Schedule
 - Sources & Uses
 - Additional Provisions

Green and Resilient Retrofit Progra
Surplus Cash Loan Agreement
(Elements Cohort)

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U.S. Department of Housing and Urban Development Office of Multifamily Housing

Public reporting burden for this collection of information is estimated to average 30 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. This agency may not collect this information, and you are not required to complete this form, unless it displays a currently valid OME control number.

This collection of information is required to receive an award under the Green and Resilient Retrofit Program (GRRP) as authorized by Section 30002 of the Inflation Reduction Act of 2022, Public Law No. 117-169 ("IRA"), titled "Improving Energy Efficiency or Climate Resilience of Affordable Housing." Requirements for GRRP were established in Notice H 2023-05, and subsequent notices, including Notice H 2024-01. The information will be used to close on a GRRP Loan Award and <u>dictates</u> the terms under which the Loan will be awarded. There are no assurances of confidentiality.

Owner (complete each box, even if information is dup) Owner Entity Name:		Notice Address:		
Project Name:	Unit Count Assisted: Unassisted: Total:	Project Address:		
Assistance Contract Number (PRAC or HAP):		IREMS ID Number:	FHA Number (if applicable):	
Surplus Cash Loan Award I	nformation			
GRRP Surplus Cash Award	No.:	HUD Administering Office:		
Award Letter Date		U.S. Depart. Of Housing & Urban Development Office of Recapitalization, Multifamily Investments Division 451 7th Street SW, Room 6230 Washington, DC 20410		
GRRP Loan Amount: \$				
GRRP Use Agreement				
	Igreement Effective Date Use Agreement End Date			
Scope of Work				
Estimated timeframe for completion of Scope of Work (the "Completion Date"):				
GRRP Completion Certification Due No Later Than:		[INSERT ACTUAL DUE DATE]		

GRRP Surplus Cash Note & Mortgage (HUD Forms)



Project I GRRP I

GRRP I

REMS

Recording requested by:

After recording return to:

GREEN AND RESILIENT RETROFIT PROGRAM M DEED TO SECURE DEBT, OR OTHER DESIGNA JURISDICTION) AND SECURITY.

(STATE)

This Green and Resilient Retrofit Program Loan Mort; Debt, Or Other Designation as Appropriate in Jurisdiction] am Instrument") is made as of ______, 20___, by____ a [limited/general partnership][limited liability company][cop the laws of _____, whose address is _______ grantor and borrower (the "Borrower"), and the SECRETAR DEVELOPMENT as Lender (the "Lender," "Secretary," or assigns thereof).

[ALTERNATIVE A DEED OF TRUST GRANTIN APPLICABLE. Borrower, in consideration of the Indebtedne Security Instrument, irrevocably grants, conveys and assigns t and assigns, in trust, with power of sale, the Mortgaged Proper _______County, State of ______ and this Security Instrument, to have and to hold the Mortgaged Pi successors and assigns.]

[ALTERNATIVE B MORTGAGE GRANTING C APPLICABLE. Borrower, in consideration of the Indebtedne this Security Instrument, irrevocably mortgages, grants, conve successors and assigns, with power of sale, the Mortgaged Pro-County, State of ______ and described Instrument, to have and to hold the Mortgaged Property unto F assigns.] GRRP Surplus Cash Note

IREMS No. / [FHA PROJECT No.] GRRP LOAN No:

> GREEN AND RESILIENT RETROFIT PROGRAM (GRRP) SURPLUS CASH NOTE

THIS GREEN AND RESILIENT RETROFIT SURPLUS CASH NOTE ("Note") is made as of [INSERT DATE] (the "Effective Date"), by [INSERT OWNER] (the "Owner"), as maker hereof, to the order of the UNITED STATES OF AMERICA acting by and through SECRETARY OF HOUSING AND URBAN DEVELOPMENT, his/her/their successors and assigns (either the "Secretary" or "HUD"), as holder hereof.

FOR VALUE RECEIVED, the Owner hereby promises to pay to the Secretary, or order, at Pay.gov (https://pay.gov/paygov) or such other place as the Secretary may designate in and /100 Dollars (\$______), with simple interest from the date HUD approves the Completion Certification or [insert the date that is 30 months from the Effective Date], whichever is sooner, at the rate of one percent (1%) per annum (the "Interest Rate"), on the unpaid principal balance disbursed until paid.

A. Definitions.

PROJECT NAME

PROJECT LOCATION

1. Miscellaneous Defined Terms.

- a. "Green and Resilient Retrofit Program" or "GRRP" refers to HUD's implementation of Section 30002 of Title III of the Inflation Reduction Act of 2022 (Pub. L. No. 117-169) titled "Improving Energy Efficiency or Water Efficiency or Climate Resilience of Affordable Housing."
- "GRRP Loan" means that certain loan made as of the Effective Date from the Secretary to the Owner evidenced by, among other documents, this Note.
- c. "GRRP Loan Document(s)" means the documents that evidence or secure the GRRP Loan, and those other documents executed by Owner in connection with the GRRP Loan, including, without limitation, the GRRP Loan Agreement, and the GRRP Use Agreement.
- d. "Mortgaged Property" means the real property encumbered by the Mortgage, including the improvements thereon (the "Project") and the rents, profits and issues therefrom.
- e. "Security Instrument" means the Green and Resilient Retrofit Program Mortgage

Version: 3/14/2024

When are they required? Surplus Cash Loans only

Who prepares them? Outside parties prepare using HUD provided forms

Who signs it? Executed by Borrower (awardee) at closing; Mortgage is recorded

➢ Key Provisions:

- Outlines maximum loan amount, interest rate, when interest begins accruing, payment terms, maturity
- Includes provisions regarding sales, default, etc.

More information on Surplus Cash Loan terms: See Section 6.2 of the GRRP Notice

HAP Addendum for Financial Requirements (HUD Form)



Property Name: Contract Number: IREMS Number: OMB Approval XXXX-XXXX (Exp. X/XX/XXXX)

'U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT

OFFICE OF HOUSING

PROJECT-BASED SECTION 8 HOUSING ASSISTANCE PAYMENTS

Addendum to Project Based Section 8 Housing Assistance Payments Contract for Green and Resilient Retrofit Program (GRRP)

RECITALS

- 1. The Owner is party to a Section 8 Housing Assistance Payments Contract (the "HAP contract"), authorized under section 8 of the United States Housing Act of 1937 ("Act"), 42 U.S.C. § 1437f, with the contract administrator (HUD, or a public housing agency ('PHA") acting under an annual contributions contract ("ACC") with HUD). The HAP contract may have been renewed under a contract ("the Renewal Contract") or under successive Renewal Contracts authorized under the Multifamily Assisted Housing Reform and Affordability Act of 1997, 42 U.S.C. § 1437f note. The term "HAP Contract," as used in this addendum, means either the Original HAP Contract or the Renewal Contract in effect on the effective date of this addendum, including any amendments and exhibits thereto.
- The Owner has been selected for an Elements Award, Comprehensive Award or a Leading Edge Award under the Green and Resilient Retrofit Program (GRRP), authorized under Section 30002 of the Inflation Reduction Act of 2022, (Public Law 117-169), pursuant to the terms of a Notice of Funding Opportunity.
- HUD has reviewed and accepted the Elements Closing Package, Leading Edge Transaction Plan or Comprehensive Transaction Plan.
- The Owner has executed the Legal Documents required by HUD for participation in the GRRP in accordance with the GRRP Notice.

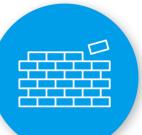
AMENDMENT

As a result of the foregoing recitals, the HAP Contract is amended to include the following provisions:

A. <u>Compliance with applicable Federal statutes and regulations, as amended</u> <u>from time to time</u>. The Owner shall comply with all applicable Federal statutes and regulations, as amended from time to time, including all applicable regulations in 24 C.F.R. part 5, as amended from time to time, including without limitation the following:

Page 1 of 5

- When is it required? Always required for Section 8 HAP properties
- What is it? Standardizes requirements re: financial reporting, physical condition, occupancy and management
- Who prepares it? Owner's team prepares using HUD provided form
- Signatures: Electronic; Between HUD, the Project Owner, and the Contract Administrator (if not HUD administered)
- Incorporated as closing as an addendum to the project's current assistance contract



Version 3/11/2024

Consolidated Owner Certification (template)



GRRP

HUD Green and Resilient Retrofit Program (GRRP) Consolidated Owner Certifications Elements Award

Instructions: Certifications without a checkbox apply to all GRRP transactions. You must review the certifications with a checkbox and check if applicable. You may add other certifications if required by HUD for your transaction. This is a sample template and may be adjusted as necessary for your transaction, in consultation with HUD.

Owner: Project Name: GRRP Award Number: IREMS Number:

The <u>Owner</u> to the best of its knowledge and belief, hereby assures and certifies that it will comply with the following. A copy of this fully executed certification must <u>dated</u> as of Closing and be submitted to HUD with the executed Closing documents.

- Eligibility. There has been no material adverse change to the eligibility of the <u>Owner</u> or the Project since the Owner accepted the Elements Award on [insert date of execution of Elements Award Commitment Letter].
- 2. Assistance Contract. The Project is currently assisted by an assistance contract with HUD under the following program (check applicable program):
 - a. Project-Based Rental Assistance (PBRA) Housing Assistance Payments (HAP) Contracts:
 - i. \Box New Construction
 - ii. 🗆 State Housing Agencies Program
 - iii. 🗆 Substantial Rehabilitation
 - iv. 🗆 Section 202/8

 - vi. 🗌 Loan Management Set-Aside (LMSA)
 - vii. 🗆 Property Disposition Set-Aside (PDSA)
 - Image: Rental Assistance Demonstration (RAD) PBRA Contracts executed on or before September 30, 2021
 - ix. 🗆 Pension Fund PBRA Contracts executed on or before September 30, 2021
 - b. Section 202 of the Housing Act of 1959 (12 U.S.C. 1701q) or Section 202 of the Housing Act of 1959 (former 12 U.S.C. 1701q), as such section existed before the enactment of the Cranston-Gonzalez National Affordable Housing Act ("Section 202"), including:

i. 🗆 Section 202/162 Project Assistance Contract (PAC) b.

> When is it required? Always

- What is it? Template certification for Owner re: key GRRP program requirements
- > Who prepares it? Owner prepares
- Signatures: Signed by the Owner electronically at closing
- ≻ Key Provisions:
 - Resident notification & meeting requirements met
 - Post-closing responsibilities such as Final Closing Docket submission, GRRP Completion Certification submission
 - Receipt of all other HUD-required approvals
 - Owner responsibility to annually renew UEI registration



GRRP Certification & Assurances (template)



GRRP

SAMPLE TEMPLATE

HUD Green and Resilient Retrofit Program (GRRP) Certification and Assurances

Re: Project Name: Location: IREMS ID Number: GRRP Loan or Grant Number: Owner:

The Owner certifies to HUD that:

- GRRP Closing Documents. The documents shown in Exhibit A were submitted to HUD for review through [date] in connection with the above-referenced GRRP award (collectively, the "GRRP Closing Documents").
- 2. Final Closing Docket. The final executed GRRP Closing Documents conform to the drafts submitted to HUD for review and have not been changed or modified in any manner except (a) to accept and incorporate outstanding HUD comments or (b) as fully identified and approved by HUD as evidenced in the attached documentation, if any. It is understood that changes and modifications do not include (1) the insertion or correction of execution dates, typed names/addresses, formatting, typographical corrections, cross-reference information and similar non-substantive additions and corrections, or (2) attachment of approved exhibits or riders or making changes authorized by HUD.
- No Change to Title. Nothing has been added to the title of the Property that adversely
 affects GRRP Use Agreement since HUD has reviewed the last version of the title report
 or proforma title policy. The recording order for the GRRP Closing Documents is in
 Exhibit B.
- 4. Error & Omissions. Should an error or omission be found in such GRRP Closing Documents or recording order the undersigned shall correct such error or omission and arrange for the re-execution and, if necessary, re-recording of such document at the expense of the Owner and without the use of Federal funds or Federal restricted funds.
- 5. Material Changes. Any material changes made to any document executed to implement the closing of the transaction contemplated by this certification between the date of this certification and the date of the closing requires HUD's written approval. If a material change is made without HUD's written approval to any document executed to implement the closing of the transaction contemplated by this certification, or if HUD's escrow instructions are not complied with, HUD reserves the right, in its sole discretion, to take any actions that it deems necessary to address the change or protect its interests.

GRRP Certification and Assurances Version: 3/11/2024

When is it required? Always

- What is it? Template certification for Owner and Owner's counsel re: GRRP documents including material changes, title; memorializes recording order
- > Who prepares it? Owner's team prepares
- Signatures: Signed by the Owner & Owner's counsel electronically at closing



Tips for a Smooth Elements Award Closing

- **1. Follow guidance in the Elements Closing Checklist** to ensure a good draft package submission
- 2. Make sure you are using the latest version of the GRRP HUD Forms + Templates on <u>www.hud.gov/grrp/elements</u> before you submit your draft package!
 - Expect templates, forms, and checklists to change as the GRRP program matures!
- **3. Clear and frequent communication with your HUD Closing Team** (GLS, HUD counsel, MF Account Executive, other HUD offices involved in larger recap event, like FHA/Production)
- 4. Establish and stick to a closing timeline



Elements Closing Questions

Q: When will Elements Surplus Cash loan documents be released?

A: These documents are now available! Check out the hud.gov/grrp/elements web page for a copy of the Elements Surplus Cash Loan Agreement, Note, and Mortgage

Q: How will Draw Requests work?

A: Draw requests will be submitted via Greenlight. These requests will match your submitted Draw Schedule that is part of your Closing Package. Elements Awardees can submit draw requests for up to 90% of Award amount following HUD receipt and approval of Final Closing Docket after closing with 10% held until GRRP Completion Certification. Your assigned GLS will be reviewing and approving draw request.

Q: What are the Elements Surplus Cash Loan repayment terms and where GRRP should sit in the waterfall? *A: Check out Section 6.2 of the Notice for guidance on the terms of the Surplus Cash Loan.*

Elements Closing Questions

Q: What is the Payment and Performance bond criteria?

A: Amount should equal the construction contract amount. HUD should be listed as a dual oblige for Surplus Cash loan awards.

Q: Owners' Completion Guaranty - are we able to utilize the guaranty that was provided during main transaction closing?

A: The Owner's Completion Guaranty should be in respect to the GRRP Elements Investments and in favor of HUD.

Q: How do I apply for the Shared Savings Retainers (SSR)?

A: First, review Section 9.5 of the GRRP Notice for detailed information and eligibility. If your property is eligible, order a utility study from a professional engineering firm or other qualified third party that establishes projected tenant paid utility savings based on the proposed scope of work. Upload the study to Greenlight as part of your draft closing package submission. HUD will review and confirm the estimated retainer amount and a HAP Addendum will be executed as part of the Elements closing process to memorialize the amount.





≻Questions?

Email your GLS or grrp@hud.gov if you are not sure who your GLS is
View GRRP Program FAQs: https://www.hud.gov/GRRP/FAQs-GRRP

➢ Recording and slides will be available on <u>www.hud.gov/grrp</u> in 1-2 weeks

Elements Closing Forms & Templates: <u>https://www.hud.gov/GRRP/elements</u>

Thank you for joining us today!

